

## 2021 Rates for processors, distributors, importers and subcontractor Walloon Region, Brussels and G.D. of Luxembourg

### 1. Companies with an organic turnover lower than € 130 000

A fixed amount of € 905 is charged annually to these companies with only one, single location.

- > A small debuting company with only 1 location, this amount can be reduced to € 650 per year for the first two calendar years.
- > A fixed contribution of € 515 is charged to subcontractors with an organic turnover below € 17 000. Between a turnover of € 17 000 until €130 000 a fixed contribution of € 670 will be invoiced.

### 2. Processors with an organic turnover larger than or equivalent to € 130 000

The minimum contribution is always € 905. The calculation is the total of 2 parts:

- 1) a part based on the complexity of the case
- 2) a part based on the organic turnover

The categories of your activities determine the parameters used in the calculation based on the complexity of the file. Each parameter has received a weight in units. The unit price for a company with 100% organic activities is €1,80; in case of a mixed activity within your company the unit price is €2,20.

1) Part based on the complexity of the file			
Parameters	100% organic	Mixed activity	Applicable for :
<i>Fixed contribution (150 units)</i>	€ 270	€ 331	All companies
<i>Additional sites (100 units)</i>	€ 180	€ 221	All companies
<i>Organic end product (15 units)</i>	€ 27	€ 33	Processor Repackager Private label holder
<i>Organic end product (20 units)</i>		€ 36	Importers
<i>Organic ingredients (10 units)</i>	€ 18	€ 22	Processor

2) Part based on the organic turnover	
The organic turnover will be reduced by multiplying with the coefficients below per activity:	
Processor	n/a
Repackager	0,65
Private label holder	0,25
Distributor of bulk products	0,5
Distributor of pre-packaged goods	0,15
Importer	0,25
Afterwards this part of the contribution is calculated as a percentage per bracket of this organic turnover :	
until € 1.250.000	0,352 %
from € 1.250.000 to € 6.250.000	0,176 %
from € 6.250.000 to € 15.000.000	0,106 %
from € 15.000.000 to € 25.000.000	0,061 %
above > € 25.000.000	0,035 %

<b>Definition of the activity categories</b>	
<i>Processor</i>	Operator processing organic ingredients and selling their products as processed or semi-finished products, including preservation activities.
<i>Repackager</i>	Operator purchasing products, changing the packaging, and selling the repackaged products. The process is limited to changing the packaging.
<i>Importer</i>	Operator importing products from non-EU countries, without further processing these products, nor packaging them.
<i>Private label holder</i>	Operator purchasing completely packaged, pre-certified products, leave the packaging as is, and then selling these products in packaging only indicating the company brand name, without mentioning the producer.
<i>Distributor of bulk products</i>	Operator purchasing products in unsealed packaging / bulk and selling the products without changing the product or the packaging.
<i>Distributor of pre-packaged goods</i>	Operator purchasing pre-packaged product without changing the packaging nor the labelling of the product. The products are sold B2B.
<i>Subcontractor</i>	Company processing organic products or storing them on request by a third party. The company never owns the products or ingredient, nor sells the products. Subcontractors only invoice the contract work.

<b>Other definitions</b>	
<i>Organic turnover</i>	The turnover per calendar year of the products which are sold as organic, and which fall under the provisions of EC regulation 834/2007.
<i>Mixed activity (parallel production)</i>	When a company processes or handles an organic and non organic version of the same product on the same site.
<i>Organic end product</i>	When calculating the contribution, 2 products shall be deemed different if they have a different recipes or manufacturing process. Two products with the same method of preparation and the same manufacturing process, but with different weights or labels, are considered as one organic end product.
<i>Site</i>	Each location TÜV NORD Integra needs to inspect to complete the annual inspection.

## Payment terms and general conditions

These rates are applicable in the 2021 calendar year. All prices are VAT excluded.

For companies applying for organic certification after the 1<sup>st</sup> of January, the contributions described in this document cover the period until the end of the 2021 calendar year. A reduction is foreseen for companies with a first inspection after the 1<sup>st</sup> of September.

The total contribution per year will be calculated in 2 phases. In the beginning of the calendar year, the minimum contribution will be invoiced. Thereafter, based on the information transferred to TÜV NORD Integra, a settlement will be invoiced using the form for determining the contribution for the past year and the estimated advance payment for the current year. For a new company, TÜV NORD Integra can ask the estimated turnovers over the course of the 1st year.

For a company with various processing activities, the respective rates are applied to each of these activities separately.

These rates include, inter alia:

- Inspection visits on site
- Travel expenses for the inspection
- Sampling and analysis costs
- Issuance of a business certificate
- Answering questions by mail and by telephone
- Handling new products and methods of preparation
- Keeping market participants up to speed on changes related to legislation
- General follow up of the file

### Supplementary inspections

The contribution can increase if supplementary inspections are necessary:

- If the inspection is hindered f/e in case: premises were not accessible, accounting information was unavailable or poorly maintained, serious non-conformities were identified
- If a positive analysis result is confirmed during a contradictory sampling
- If, in accordance with sanctions regulations, a warning is issued for an identified non-conformity.

The cost of supplementary inspections will be charged at a rate of € 56 per half hour on site, including travel costs. Supplementary inspections for which an on-site visit is not required € 39 per half hour will be charged. Analysis costs are charged separately as needed.