



**KfW** DEG

**DEG**

DEG has been financing private-sector investments in developing countries since 1962. By promoting private sector development, DEG contributes to the creation of jobs and income and to better living conditions in the partner countries. DEG is part of the German Development Cooperation. It promotes the private sector as the engine for sustainable growth. DEG's corporate bodies are KfW as its shareholder, the Supervisory Board and the Management Board.

**TÜV NORD**

### TÜV NORD Indonesia

TÜV NORD Indonesia is a certification body in Indonesia that offers the complete package of technical service, inspection, testing, certification and different training courses from a single source. TÜV NORD Indonesia has highly qualified experts for the country's key industries and provides individual solutions for national and international customers. It offers System Certification (ISO 90001, ISO 14 001, ISO 50001, CDM, RSPO, etc.), Product Certification, Food Laboratory Services and Food Safety Services.

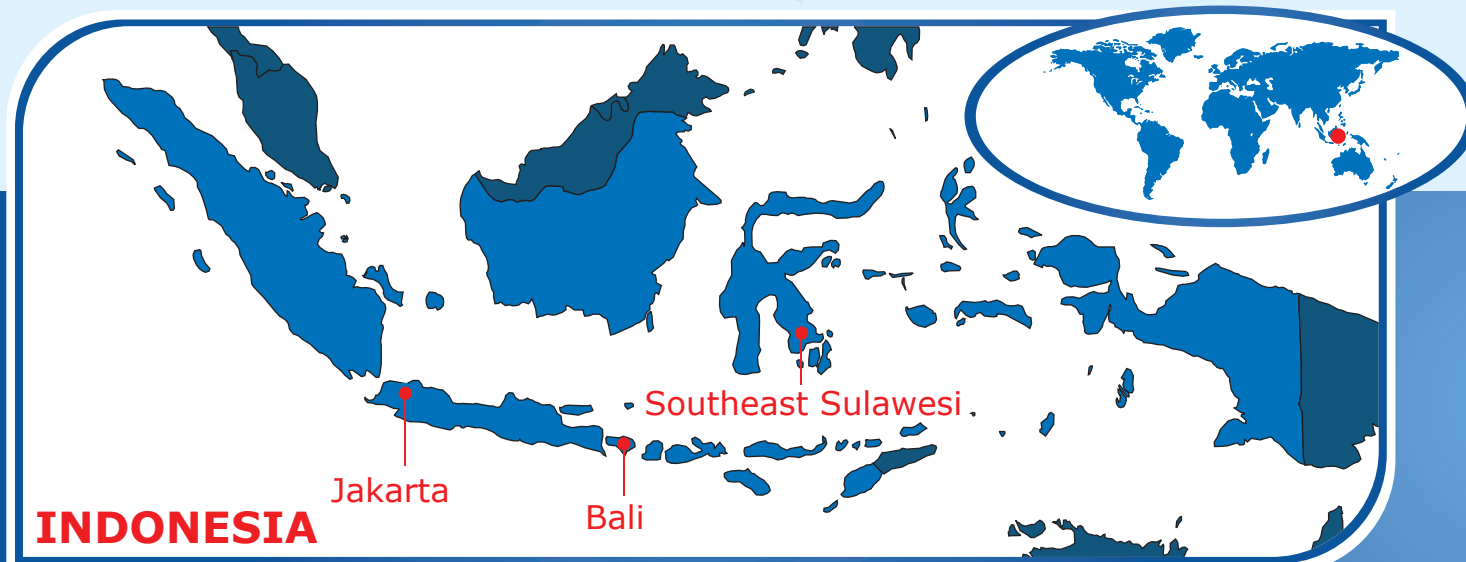
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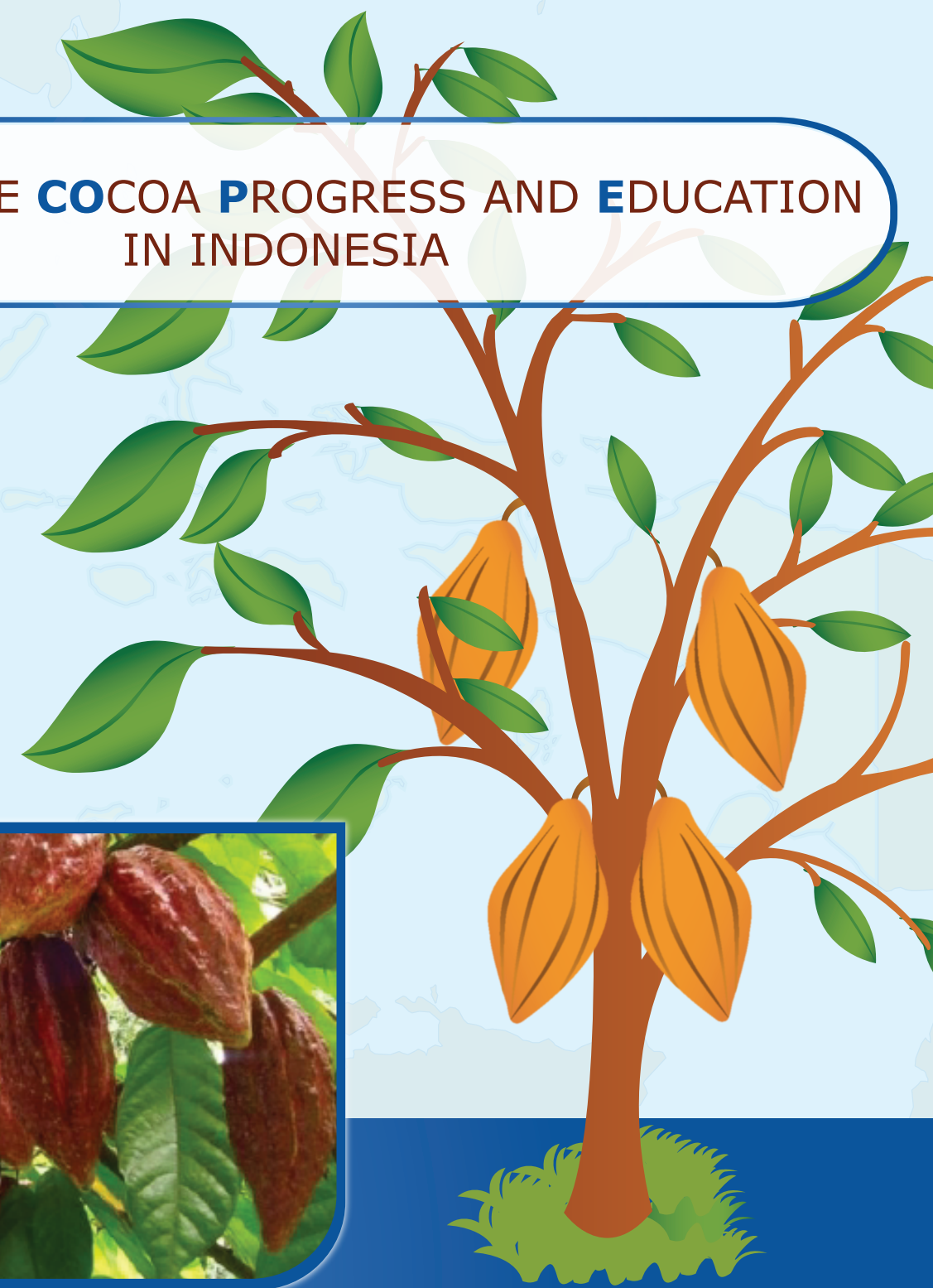
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# SCOPE

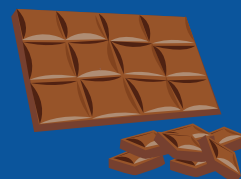
**SUSTAINABLE COCOA PROGRESS AND EDUCATION  
IN INDONESIA**



Financed by: **KfW** DEG

Implemented by: **TÜV NORD**

# PROJECT BRIEF



Indonesia is the third largest cocoa producer in the world, after Ivory Coast and Ghana. Nevertheless, the cocoa sector faces challenges caused by poverty and underdevelopment in the cocoa producing regions resulting in low cocoa bean prices, low farmer income, aging tree stocks and others. More intensive and sustainable production techniques meeting international standards will be required to maintain and expand cocoa farm productivity.

The target of this Public Private Partnership (PPP) – Project is to establish certified sustainable cocoa farming in Bali and Southeast Sulawesi.

The specific objective is to improve the cocoa bean quality through:

- Awareness trainings for all relevant stakeholders (farmers, cooperatives, buyers, consultants etc.),
- Training of Trainers (ToT), who will support the farmers during one growing period, benchmarking Global GAP (Good Agricultural Practices) and other sustainable farming methods
- Training of management skills for the cooperatives
- Analyzing the quality improvements of the crop

The successful cooperatives will be rewarded with a certificate of sustainable cocoa farming.

TÜV Nord will carry out the project with local and national experts and international support.

## BENEFITS

SCOPE is a Public-Private Partnership project to establish a supply chain for sustainable cocoa in Bali and Southeast Sulawesi.

The farmers will benefit from the project through:

- Learning better farming methods
- Growing better crop
- Improving working conditions and taking better care of the environment
- An expected raise of the family income
- Becoming more resilient to climate change
- Better conserving and protecting natural resources

The converters and buyers will benefit from the project through:

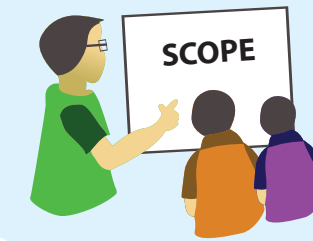
- Better cocoa bean quality
- Corporate Social Responsibility (CSR) opportunities

# PROJECT ACTIVITIES



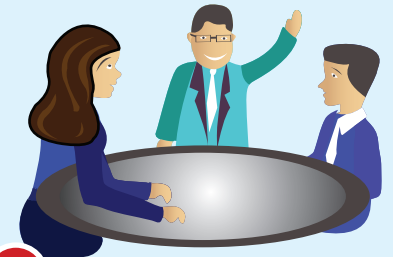
1

IDENTIFYING POSSIBLE STAKEHOLDERS



2

AWARENESS FORUMS



3

STAKEHOLDER SESSIONS



4

CONTENT DEVELOPMENT AND BENCHMARKS



5

TRAINING OF TRAINERS (ToT)



6

TRAINING OF MANAGEMENT SKILLS



7

PROCUREMENT OF SUPPORTING TOOLS



8

SELECTION AND TRAINING OF FARMERS



9

CONSULTANCY AND AUDITS



10

THREE QUARTERLY REVIEW FORUMS



11

QUALITY TEST



12

CULMINATION CEREMONIES