

■ Organic (agriculture, processing and sales outlets)  
■ Sustainability ■ Agriculture ■ Food safety

*Distribution of the total turnover across the different sectors*

# 2019

As in previous years, the organic division remains both the biggest and fastest growing sector.

Once again in 2019, the **organic division** remained both the biggest and fastest growing sector.

In terms of size, this is followed in second place by the **food safety division**, where in recent years we have experienced our Achilles' heel in the labour market for the first time, namely finding suitable staff. Finding new staff with the right profile to be trained as auditors is not easy, let alone finding 'white ravens' who are already qualified auditors. As was the case in 2018, we were obliged to stop automatically renewing contracts in 2019, which of course had an impact on revenue growth.

The total turnover reached €4,979,345 and resulted in an EBIT of €277,882. The EBIT/turnover ratio was 5.6%.

A new feature of TÜV NORD Integra's offering is that from now on we are accredited to carry out **VLOG and STNO** audits, two systems developed to inspect GMO-free production in a uniform manner.

In the past year, we welcomed 10 new employees, including 4 in the organic division.

Our team now totals 58 salaried employees and 8 freelancers.

An overview of the most important certification systems proposed by TÜV NORD INTEGRA, together with their corresponding client growth, is shown below.

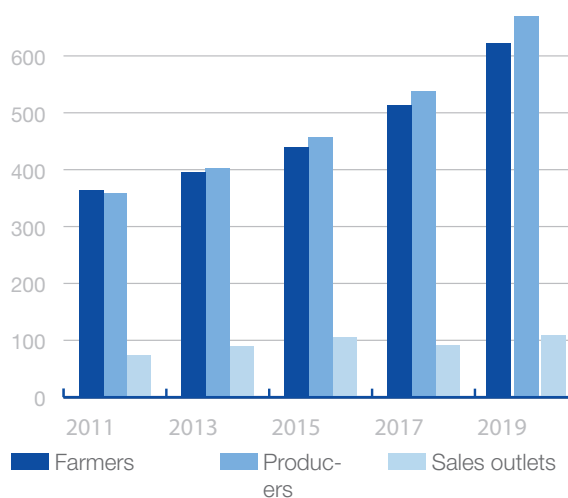
*Guy Buysse*  
General Manager

# 01

## Organic agriculture, processing and sales outlets

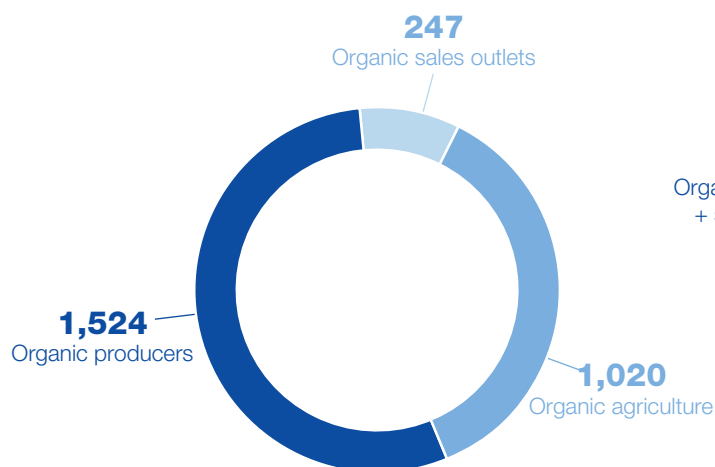
In organic production, TÜV NORD Integra proposes the following certification systems:

- Certification in accordance with European legislation for organic production (EU 834/2007)
- Certification for the Biogarantie logo
- Audits for a number of foreign logos: AB (France), Bioland (Germany), USDA organic (USA), Demeter, Naturland (Germany), and Biosuisse (Switzerland),
- Certification in accordance with the TÜV NORD Integra specifications for Organic Production in Third Countries for companies outside the European Union

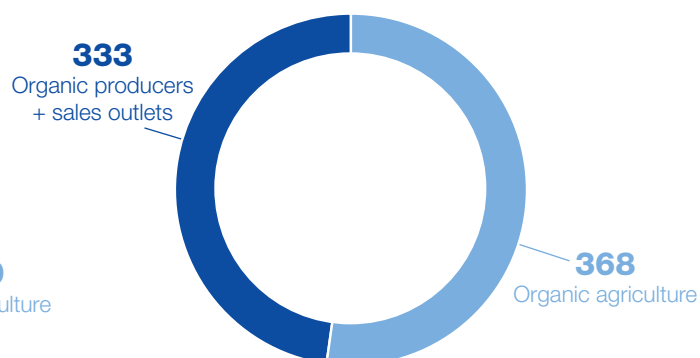


*Evolution of the number of companies affiliated for the legal system: we see a continuous increase in the number of customers, both among farmers and processors (including importers and distributors).*

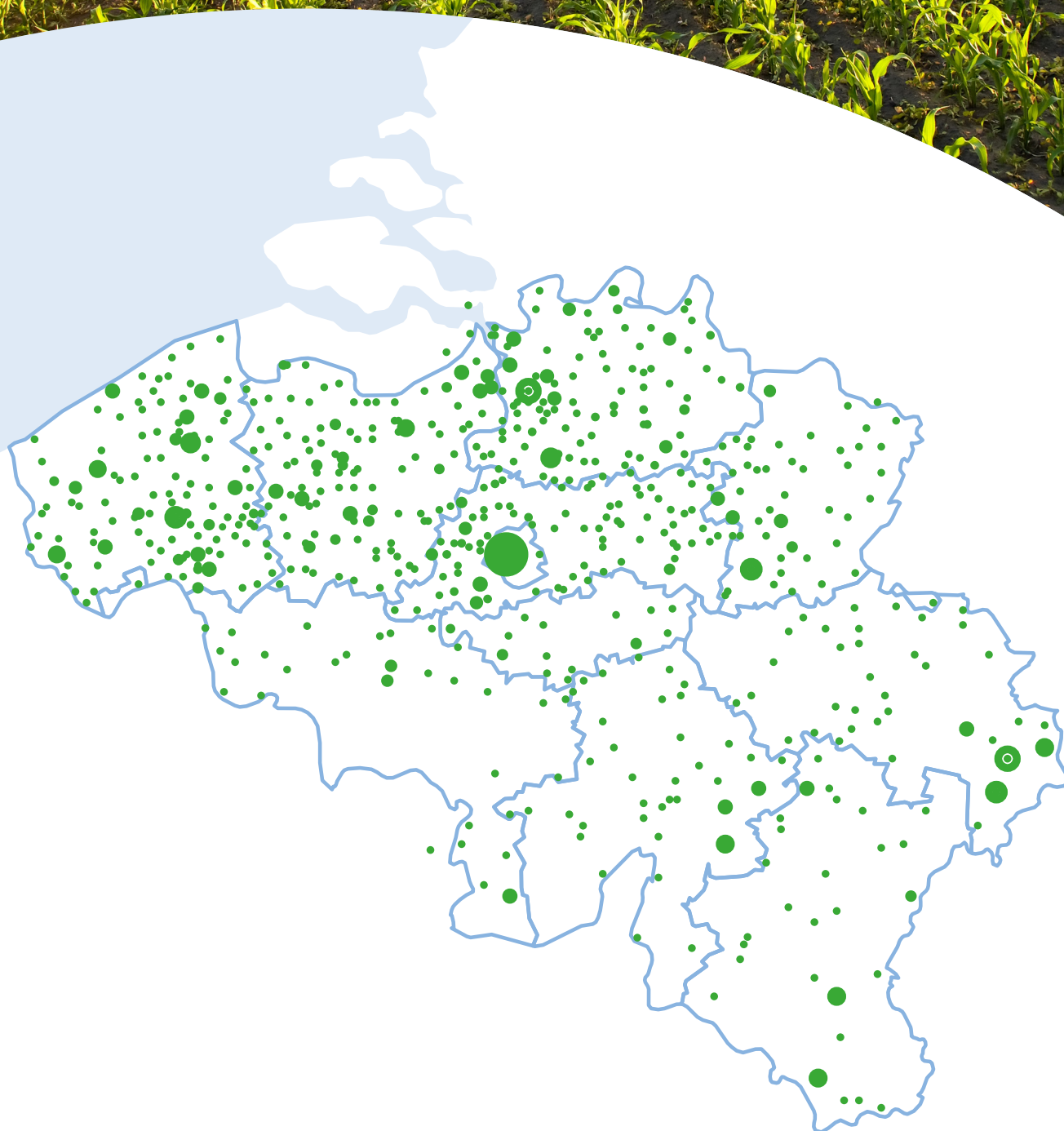
### Number of inspections in 2019



### Number of samples taken in 2019



TÜV NORD Integra is active in every province of both the Flemish and Walloon regions.



The above shows the distribution of certified organic farmers.

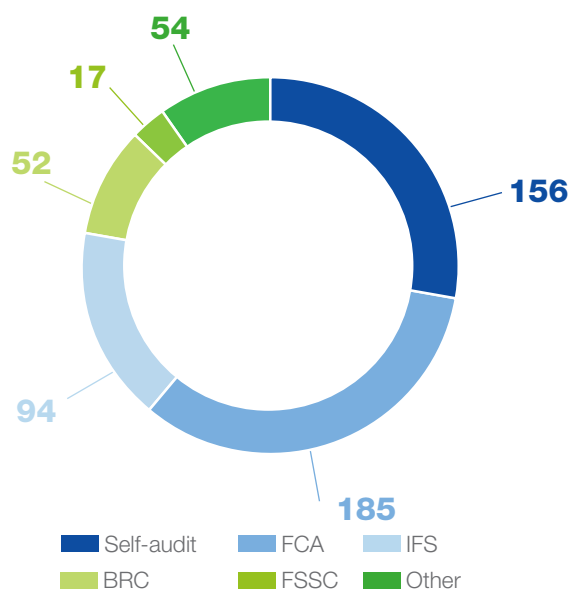
In 2019, TÜV NORD Integra participated in the trade fairs in Libramont, Battice, BioXpo and Agribex, and we attended info sessions for new organic farmers.

# 02

## Food safety in the processing and animal feed sectors

TÜV NORD Integra offers the following certification systems in the processing and animal feed sectors:

- BRC Global Standard Food
- BRC Storage and Distribution
- BRC Agents and Brokers
- IFS International Food Standard
- IFS Logistic Standard
- IFS Broker
- IFS Cash & Carry/Wholesale
- Self-audit guides, intended for the food industry, the animal feed industry and logistics service providers (transport, storage, wholesale, etc.).
- FSSC 22000
- ISO 22000
- HACCP
- Certus
- FebevPLUS beef and FebevPLUS pork
- QS
- Fami-QS
- Feed Chain Alliance (FCA) (Ovocom)
- Specifications for vegetable compound feed
- KAT
- HFA (Healthy Farming Association)
- Colruyt specifications for cold meat products
- VLOG
- STNO



Number of certificates relating to food safety in the processing and animal feed sectors in Belgium.

At the end of 2019, TÜV NORD Integra had **558 ongoing certificates in food safety in Belgium**. The above graph displays the most important standards. (Other: Specifications for vegetable compound feed, QS, Febev, Colruyt specifications for cold meat products, Certus, HFA, HACCP, ISO 22000, KAT, Fami-QS, VLOG, STNO).

# 03

## Agriculture

In agriculture, TÜV NORD Integra offers the following certification programmes:

- GLOBAL G.A.P. (Fruit and Vegetables, Arable Crops, Plant Nurseries)
- GRASP
- Albert Heijn Residue protocol
- Tesco NURTURE
- Sector Guide Primary Production and Sector Guide Primary Production for Sub-Contractors
- The Vegaplan Standard
- VVA certificate
- LEAF Marque
- Integrated Pest Management (IPM)

| 2018               | GLOBAL G.A.P. option 1* | GLOBAL G.A.P. option 2** | GLOBAL G.A.P. GRASP option 1* | GLOBAL G.A.P. GRASP option 2** | Tesco NURTURE option 1* | Tesco NURTURE option 2** | LEAF Marque option 1* | LEAF Marque option 2* |
|--------------------|-------------------------|--------------------------|-------------------------------|--------------------------------|-------------------------|--------------------------|-----------------------|-----------------------|
| <b>EUROPE</b>      |                         |                          |                               |                                |                         |                          |                       |                       |
| Belgium            | 540                     |                          | 46                            |                                | 37                      |                          |                       |                       |
| France             | 1134                    | 39 (874)                 | 314                           | 25                             | 21                      | 2                        | 39                    | 5 (143)               |
| Netherlands        | 31                      |                          | 33                            |                                | 4                       |                          |                       |                       |
| Germany            | 3                       |                          |                               |                                |                         |                          |                       |                       |
| Luxembourg         | 2                       |                          | 1                             |                                |                         |                          |                       |                       |
| Spain              | 2                       |                          |                               |                                |                         |                          |                       |                       |
| Portugal           | 4                       |                          | 4                             |                                |                         |                          |                       |                       |
| Poland             | 1                       | 4 (20)                   |                               |                                |                         |                          |                       |                       |
| Croatia            | 61                      |                          | 21                            | 2                              |                         |                          |                       |                       |
| Bosnia-Herzegovina | 5                       |                          | 3                             |                                |                         |                          |                       |                       |
| Turkey             |                         |                          |                               |                                |                         |                          |                       |                       |
| Romania            | 4                       |                          |                               |                                |                         |                          |                       |                       |
| <b>AFRICA</b>      |                         |                          |                               |                                |                         |                          |                       |                       |
| Morocco            | 254                     | 2 (72)                   | 36                            | 2                              | 18                      |                          | 1                     |                       |
| Tunisia            | 19                      | 2 (263)                  | 2                             |                                |                         |                          | 1                     |                       |
| Egypt              | 4                       |                          |                               |                                | 13                      |                          | 11                    |                       |
| Senegal            | 6                       | 1 (26)                   | 3                             |                                | 5                       | 1                        | 1                     |                       |
| Mali               |                         | 7 (446)                  |                               | 5                              |                         | 2                        |                       |                       |
| Guinea             | 1                       | 1 (36)                   |                               | 1                              |                         | 1                        |                       |                       |
| Ivory Coast        | 1                       | 12 (562)                 | 2                             | 8                              |                         | 9                        |                       |                       |
| Madagascar         |                         | 8 (630)                  | 1                             | 7                              |                         |                          |                       |                       |
| Gambia             | 1                       | 1 (47)                   |                               | 1                              |                         | 1                        |                       |                       |
| Burkina Faso       |                         | 2 (64)                   |                               | 1                              |                         | 2                        |                       |                       |
| <b>AMERICA</b>     |                         |                          |                               |                                |                         |                          |                       |                       |
| Brazil             | 1                       |                          | 1                             |                                | 1                       |                          |                       |                       |
| USA                | 12                      |                          |                               |                                |                         |                          |                       |                       |
| <b>Total</b>       | <b>2086</b>             | <b>79 (3040)</b>         | <b>467</b>                    | <b>52</b>                      | <b>99</b>               | <b>18</b>                | <b>53</b>             | <b>5 (143)</b>        |

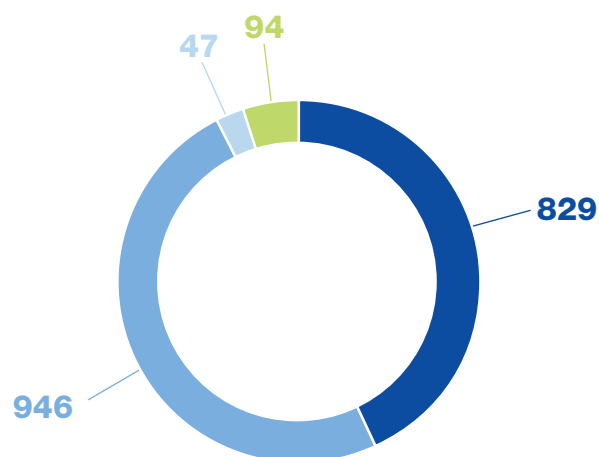
Compared with 2018, this represents an increase of 14% for option 1, while almost 20% more option 2 companies were certified.

Number of certified companies in 2019

\* Option 1: individual certification

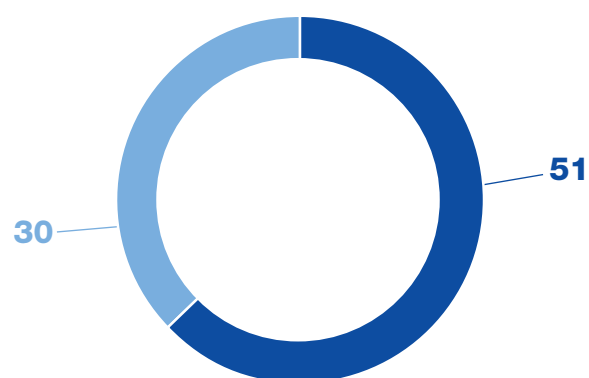
\*\* Option 2: group certification: this column shows the number of certified grower groups with, in brackets, the total number of growers belonging to these grower groups.

## Number of certified farmers in 2019



■ Vegaplan     ■ Self-Audit Sector Guides - vegetal  
■ IPM     ■ Self-Audit Sector Guides - animal

## Number of certified contractors in 2019



■ Vegaplan     ■ Self-Audit Sector Guides

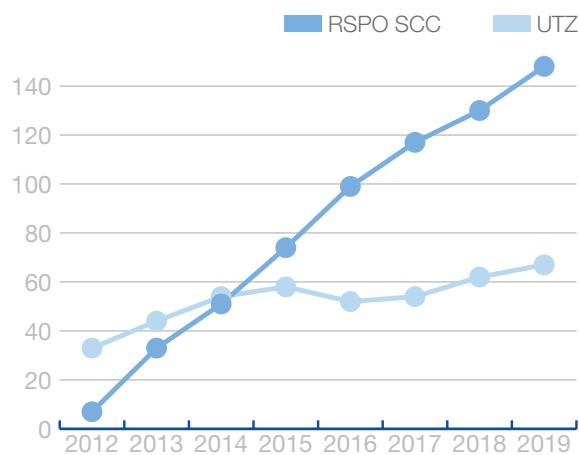
## 04

## Sustainability standards

TÜV NORD Integra offers certification for various sustainability standards. We currently provide the following standards:

- UTZ Certified: coffee, tea, cocoa and hazelnuts
- Roundtable for Sustainable Palm Oil (RSPO) Supply Chain Certification
- RSPO B&C
- Marine Stewardship Council (MSC)
- Aquaculture Stewardship Council (ASC)
- BSCI
- SMETA
- European Water Stewardship (EWS)

The strong growth in the number of clients in recent years is continuing: at the end of 2019, 236 companies were registered with TÜV NORD Integra for 1 or more sustainability standards, a rise of fully 18% compared to 2018. In total, this relates to 270 active applications.



*Evolution of the number of customers for RSPO SCC and UTZ.*

# NEW EMPLOYEES



Certification Officer

**Elise Baneux**

Lively, open-minded and eco-minded



Auditor

**Evy Dannau**

Straightforward, analytical and eager to learn. Enjoys travel and culture



Certification Officer

**Roxanne De Bot**

Strives for harmony, is helpful and curious, loves singing and writing



Customer Service

**Dominique Geerinck**

Open-minded, spontaneous, sporty and a believer in fair play



Certification Officer

**Jochen Gys**

Lives according to the motto 'There is no path to happiness, happiness is the path'

# NEW EMPLOYEES



Operational Specialist  
**Nathalie Hontelé**

Loves sports, yoga, concerts and reading books under a tree



Business Development  
**Levi Nietveld**

Is fascinated by the rapid changes in the world and is committed to climate action



Certification Officer  
**Izabela Turowska**

Enthusiastic, customer-friendly and always helpful



Auditor  
**Sara Vandersmissen**

Driven, loves receiving people, eating out, travelling to faraway places and reading



Auditor  
**Johan Vanham**

Keeps a cool head and feet on the ground



## ANNUAL REPORT 2019

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Global certification in agriculture and food

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More info on [www.tuv-nord.com/be](http://www.tuv-nord.com/be)

