

TÜV NORD Integra

ANNUAL REPORT 2022





We are proud to announce that growth in total sales has continued in 2022, with the organic division (production, processing and points of sale) remaining the largest department within TÜV NORD Integra.

Meanwhile, geopolitical tensions that have been going on for a year and rising energy prices have led to changing consumer buying behaviour. This impacts our customers and therefore also our figures: for the first time, we recorded for organic processing not an increase but a stagnation in the figures compared to 2021. For organic farming, the number of customers fortunately did continue to rise, especially in Wallonia.

The food safety (food and feed) department remains stable. VLOG accreditation was achieved and the first audits were carried out for GG Chain of Custody for partner customers.

The sustainability department continues to grow, thanks to a growth of the Rainforest Alliance standard, an expansion of the offering with Visserij Verduurzaamt and the recognition for the certification of Cantines durables in Wallonia.

Finally, for the cyber security department, the first customers were audited in 2022 in cooperation with TÜV Netherlands. The focus in this new department was mainly on publicising the fact that we offer this service (our services are broader than agriculture and food alone) and raising awareness (a cyber attack can happen to any company).

Total turnover was EUR 5,873,088 which resulted in an EBIT of EUR 85,705. The ratio EBIT/turnover is 1.46%. Sales increased by 6.75% compared to 2021.

We welcomed 15 new employees last year. Our full team had 73 salaried employees, 14 freelancers and 2 temporary workers at the end of 2021.

An overview of the most important certification systems proposed by TÜV NORD INTEGRA, together with their corresponding client growth, is shown below.

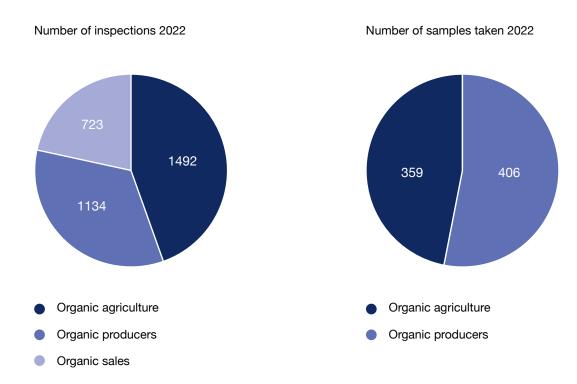
Guy Buysse General Manager

1. Organic farming, processing and sales outlets

In organic production, TÜV NORD Integra proposes the following certification systems:

- Certification according to European organic production legislation (EU 2018/848)
- · Certification for the Bio Garantie logo
- Inspections for a number of foreign logos: AB (France), USDA NOP (USA), Demeter, Naturland (Germany), BioSuisse (Switzerland)
- Certification according to the TÜV NORD Integra standard for Organic Production in Third Countries at companies outside the European Union *
- Certification in accordance with the TÜV NORD Integra standard for production of Inputs permitted in organic production
- * It was decided in late 2022 to discontinue our recognition for Organic Production in Third Countries.

Worth noting is the high number of point-of-sale inspections because of the new scheme in the retail sector. You can read more about it <u>here</u>.

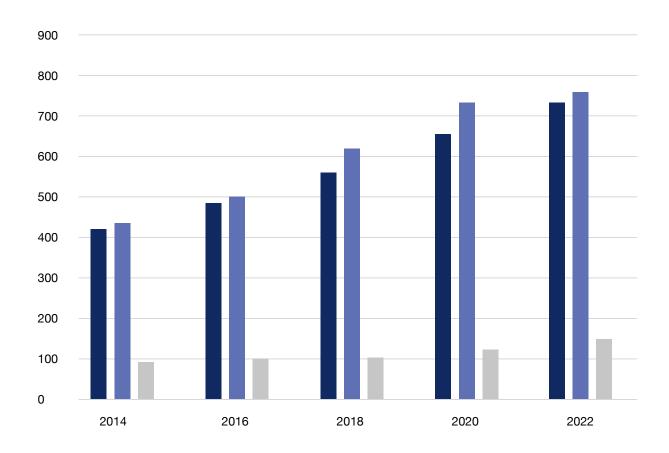


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Evolution of the number of affiliates for the legal system.



- Farmers
- Manufacturers (including importers and wholesalers)
- Sales outlets

2. Food safety in the processing and animal feed sectors

TÜV NORD Integra offers the following certification systems in the processing and animal feed sectors:

- BRC Global Standard Food
- BRC Storage and Distribution
- · BRC Agents and Brokers
- · IFS International Food Standard
- IFS Logistic Standard
- · IFS Broker
- IFS Cash & Carry/Wholesale
- Self-audit guides, intended for the food industry, the animal feed industry and logistics service providers (transport, storage, wholesale, etc.).
- FSSC 22000 *
- ISO 22000 *
- · FebevPLUS beef
- QS
- Fami-QS
- Feed Chain Alliance (FCA) (Ovocom)
- Specifications for vegetable compound feed
- HFA (Healthy Farming Association)
- · Colruyt specifications for cold meat products
- VLOG
- STNO
- NZO
- · (new) GG Chain of Custody

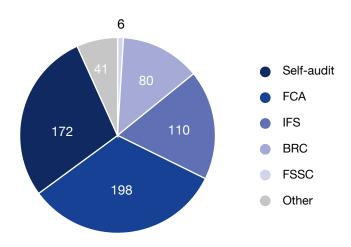
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^{*} In 2022, it was decided to no longer offer these standards in the future.



As of 2022, TÜV NORD Integra has 607 ongoing food safety certificates. The chart below shows the most important standards.

Number of ongoing certificates (all countries) in 2022 related to food safety in the processing sector and animal feed sector.



3. Agriculture

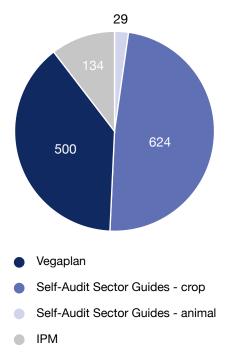
In agriculture, TÜV NORD INTEGRA offers the following certification systems:

- GLOBALG.A.P. (Fruit and vegetables, Plant nurseries)
- GRASP
- AH DLL GROW
- Tesco Nurture
- TR4 (Bananas) new as of 2020
- · SPRING new as of 2021
- Sector guide Primary ProductionVegaplan Standard
- LEAF Marque
- Integrated Pest Management (IPM)

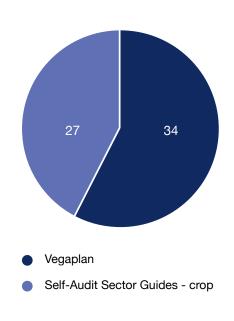
In 2022, it was decided to stop offering the Primary Production Contract Work Sector Guide.

In the context of partner cooperation, it was decided to focus on France and Morocco.

Number of certified farmers in 2022 for the Vegaplan Standard, the Self-Audit and IPM Sector Guides.



Number of certified contract workers in 2022 for the Vegaplan Standard and the Self-Audit and Sector Guides.





2022	GLOBAL G.A.P. OPTION 1 (individual certification)	GLOBAL G.A.P. OPTION 2 (Group certification*)	GLOB- AL-G.A.P. GRASP (option 1)	GLOBALG.A.P. GRASP OPTION 2 (Group certification*)	Tesco NURTURE OPTION 1	Tesco NURTURE OPTION 2 (group certification*)	LEAF Marque (option 1)	LEAF Marque (option 2) (group certification*)	AH Protocol	RMS	Spring	TR4	
EUROPE													
Belgium	580		208		12				10	1			
France	1172	58	262	20			75	6					
The Netherlands	55		34		7				5				
Germany	2												
Portugal	1												
Poland	0	2		1									
Croatia	62	3	16	1									
Bosnia- Herzegovina	3												
AFRICA													
Morocco	471	7	188	4	9						4		
Tunisia	31	3	1		4								
Egypt	6						11		1				
Senegal	13		4	2	9		2		5				
Mali		4		3		4			1				
Guinea		2				2							
Ivory Coast	5	31		22		19			7			1	
Madagascar	5												
Gambia	3		1		1								
Burkina Faso		3		1		3			3				
AMERICA & ASIA													
Brazil	2		2		2								
Total	2411	113	716	54	44	28	88	6	32	1	4	1	3498

^{*} Option1: individual certification

^{**} Option 2: group certification: this column shows the number of certified grower groups with, in brackets, the total number of growers belonging to these grower groups.

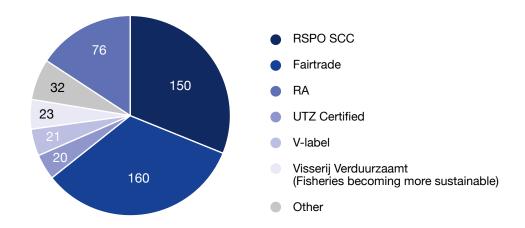
4. Sustainability standards

TÜV NORD INTEGRA offers certification for various sustainability standards. We currently provide the following standards:

- Roundtable for Sustainable Palm Oil (RSPO) Supply Chain Certification
- RSPO B&C
- · UTZ Certified: at present, the last certificates are expiring
- Rainforest Alliance (this standard replaces UTZ, the first audits were made at the end of 2021)
- Amfori BSCI
- SMETA
- Visserij Verduurzaamt (Fisheries becoming more sustainable)
- Cantines Durables (in tandem with the Walloon Government)
- V-label
- Fairtrade (subcontracted to Flo-cert)

RSPO remains the leading standard in this department, however, the market for RSPO is stagnating. Nevertheless, the sustainability department continues to grow, especially through new standards such as Rainforest Alliance, Visserij Verduurzaamt and Cantines durables, for which we are the only certifier recognised by the Walloon government. The transition from UTZ customers to Rainforest Alliance is almost complete. Fairtrade audits are also an important part of this department, these are done as mentioned in subcontract to Flocert.

Number of certified companies in 2022.



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Certification from field to fork.



ANNUAL REPORT 2022 TÜV NORD Integra Global certification in agriculture and food

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Interested in certification from TÜV NORD Integra? Please contact us at info@tuv-nord.com More information is available at www.tuv-nord.com/

